11 February 2025

FY 2024 results presentation MONTEA

2024 – A year of successful execution



EPS guidance achieved € 4.55

EPRA EPS (+2% YoY recurring)

+€ 0.18 one-off EPRA EPS FBI top-up

> +3.4% LfL rental growth

€ 3.74 proposed DPS (+7% YoY recurring)



Resilient portfolio growth

€ 498m invested or in execution

99.9% occupancy rate

5.1% stable EPRA NIY

€ 77.63 EPRA NTA (+4.4% YoY)

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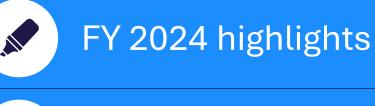
Sound financial profile 34.8% EPRA LTV

> **6.9**X adj. Net debt/EBITDA

> > 2.3% cost of debt

98% hedge ratio

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Growth update



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Portfolio update

Market update









FY 2024 highlights

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EPRA EPS up 2%

FY EPRA result of € 99.3m, an increase of 10% YoY

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Recurring EPRA EPS € 4.55

+2% YoY*

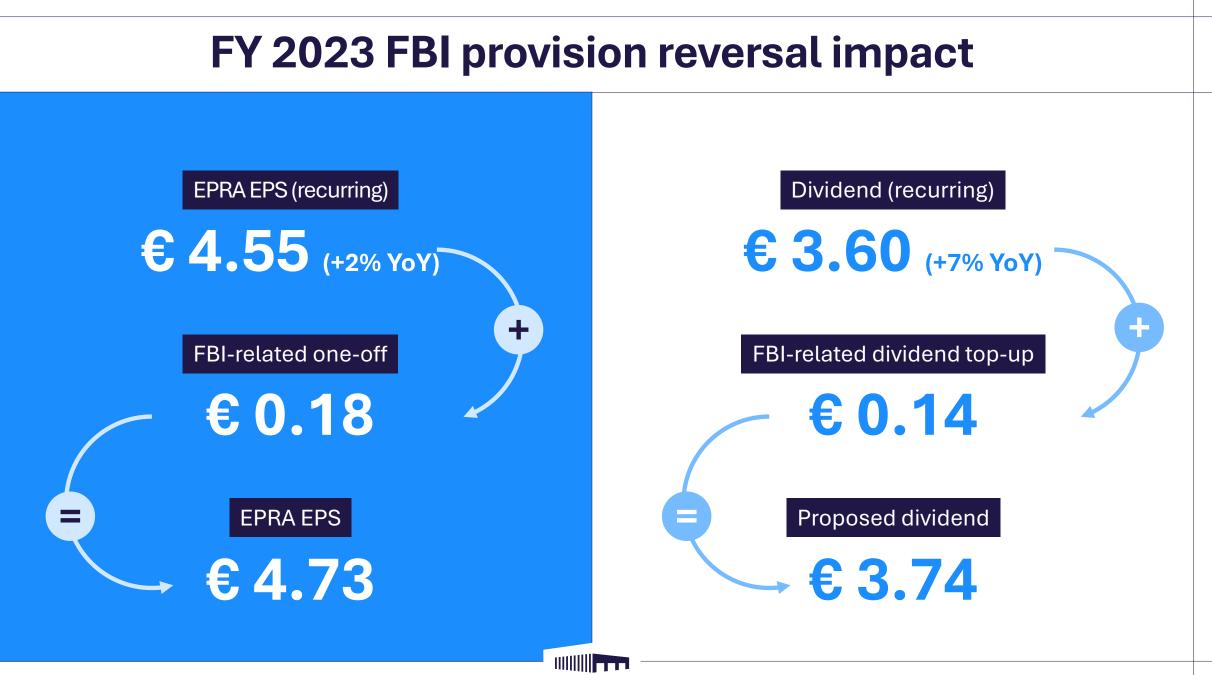
+14% weighted avg. # of shares

* excl. impact of FBI one-offs booked in 2023 (c. € 8.2m or € 0.45/share) and 2024 c. € 3.7m or € 0.18/share) Net result € 171.5m

Includes € 85.4m of positive property revaluation

€ 8.17 per share net result

* The difference between € 85.4m property revaluation reported and € 72m explained in property portfolio section relates to the accounting treatment of solar panels



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Driven by a +3.4% increase in LfL rents

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(К€)	12M 2024	12M 2023	YoY
Net rental income	115,110	106,625	+8%
Other real estate income & expenses	7,847	9,513	-18%
Total property result	122,956	116,139	+6%
of which total income from solar panels	6,031	8,868	-32%
Property & overhead expenses	-14,090	-13,370	-5%
Operating results before portfolio results	108,866	102,769	+6%
Operating margin	88.5%	88.5%	
Financial results excl. fair value changes	-12,721	-17,995	-29%
Taxes	3,114	5,236	-41%
EPRA result	99,260	90,010	+10%
Weighted average shares' outstanding	21,005,929	18,387,740	+14%
Recurrent EPRA EPS (€) One-off EPRA EPS (€)	4.55 0.18	4.45 0.45	+2%
EPRA result Weighted average shares' outstanding Recurrent EPRA EPS (€)	99,260 21,005,929 4.55	90,010 18,387,740 4.45	+10% +14%

LfL rental growth

LfL rental growth +3.4% of which +3.1% linked to rent indexation and +0.3% linked to rent renegotiations

Total income from solar panels

-€ 2.8m (-32%) reflecting primarily the decline due to a one-off green certificate provision reversed in Q3 2023 (€ 1.3m) and lower energy prices in 2024

Financial result

Reflecting capitalised interest increase due to the transfer of Tiel, Waddinxveen and Born into the development pipeline

Taxes

Including FBI-related provision reversals for 2023 (€ 0.45/share) and 2024 (€ 0.18/share)

Growth-enabling fundamentals



Solid debt profile



Long-term funding

average remaining debt maturity & hedging, both **>6 years**





Strong liquidity position € 204m immediately available funding

(cash + untapped credit lines)



Cost of debt stable at 2.3%

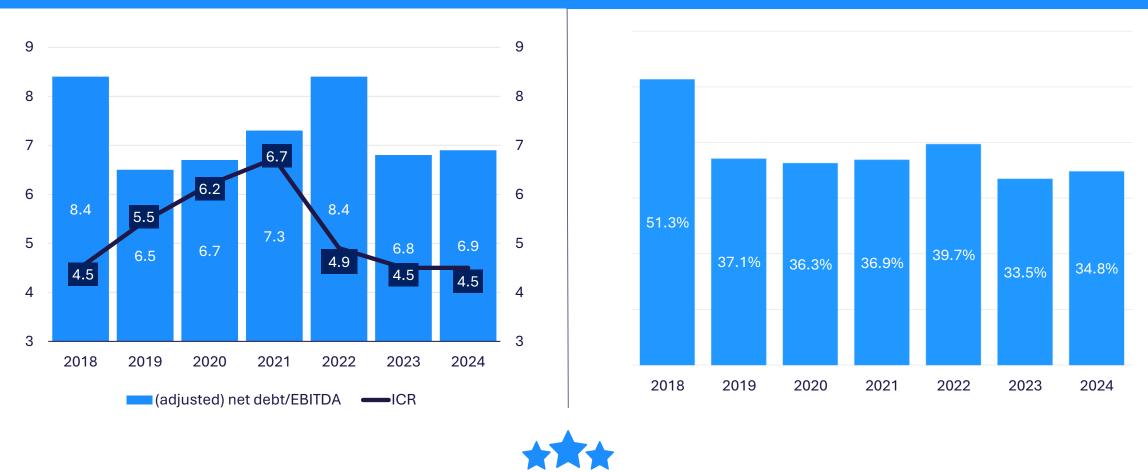
€ 154m

capital increase completed in October 2024, reinforcing capital structure

Strong balance sheet

Net debt/EBITDA and ICR

EPRA LTV



Investment grade credit rating BBB+ (Stable Outlook) by Fitch

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Diversified, long-term funding



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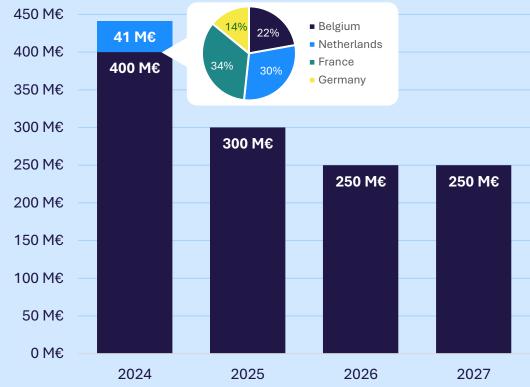


On track towards a € 3.5bn portfolio

Track27 progress report

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Targeted investment volume

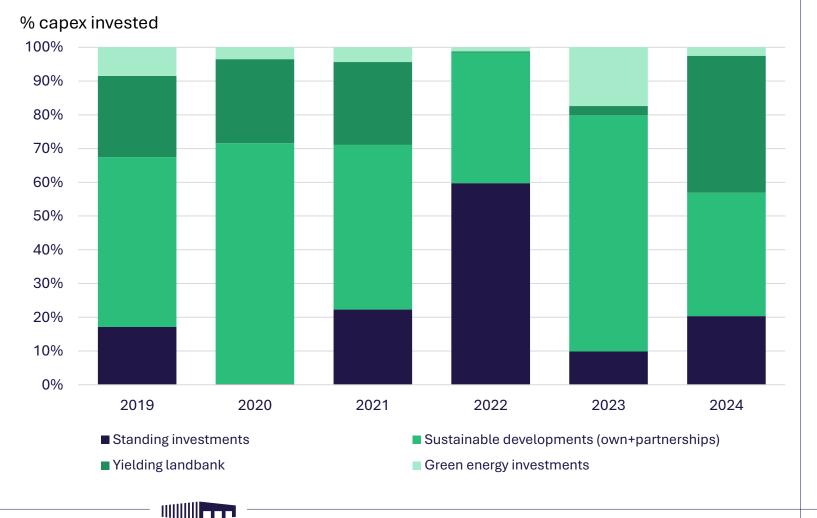
An agile business model

With a focus on value creation throughout different stages of the cycle

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Strategic investments that ensure long-term, sustainable value creation



Value-enhancing acquisitions completed across all Montea's markets

Q4



Reverso (FR)

- 17-asset portfolio acquisition: 650,000 m² GLA land with 80,000 m² GLA built
- Long-term densification & redevelopment potential



Hamburg (DE)

- Port of Hamburg located logistics park: 63,500 m² GLA
- Rent reversion & redevelopment potential



Ghent Korte Mate (BE)

- Prime Port of Ghent location: 14,000 m² GLA
- Long-term lease, acquisition through contribution-in-kind



Zellik (BE)

- Land: 36,000 m², 14,000 m² GLA development
- In permitting process

Yielding landbank acquisitions with future development potential

Diemen (NL)



Amsterdam metropolitan area: 15,500 m² GLA on 28,000 m² land Antwerp Luithagen (BE)

First Port of Antwerp location: $20,000 \text{ m}^2 \text{ GLA on } 42,000 \text{ m}^2 \text{ land}$

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Maastricht Beatrixhaven (NL)

In the multimodal Beatrixhaven business park: 16,000 m² GLA on 42,000 m² land

100,000 m² of fully pre-let projects delivered in 2024

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Blue Gate, Antwerp (BE)

- Development of an energy positive logistics distribution centre in close proximity of Antwerp City Centre
- 16,000 m² GLA





Waddinxveen (NL)

 Development of a sustainable cooling and freezing distribution centre
50,000 m² GLA



Tongeren III – Unit 3 (BE)

- Development of a distribution centre in logistics cluster
- 14,000 m² GLA





Vorst (BE)

- Redevelopment of a former Lipton site in close proximity to the centre of Brussels into an e-commerce delivery centre
- 21,000 m² GLA

Over 120,000 m² of developments currently in execution



Oss (NL)

- 17,000 m² GLA extension
- Pre-let to Vos Logistics for 10 years
- Construction started in Q1 2025
- Completion in Q4 2025



Aalst (BE)

- 9,000 m² GLA extension
- Pre-let to Movianto for 9 years
- Construction started in Q1 2024
- Completion in Q1 2025



Tiel North (NL)

- 91,000 m² GLA
- Pre-let to Intergamma for 15 years
- Construction started in Q2 2024
- Completion in Q3 2025



Amsterdam (NL)

- 7,000 m² GLA
- Pre-let for 10 years
- Construction started in Q4 2023
- Completion in Q1 2025

Development pipeline in execution

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Country	Grey/Brown Green field		Estimated delivery	Landbank	GLA	Invested 31/12/2024	To invest	Total capex of the project
	Brown	Vorst (Delhaize)		55.000 m ²	21.000 m ²	38 M€	0 M€	38 M€
	Green	Waddinxveen (Lekkerland)		60.000 m ²	50.000 m ²	45 M€	0 M€	45 M€
	Brown	Antwerp - Blue Gate Phase 2 (Herfurth & Dries Van Noten)		26.000 m ²	16.000 m ²	20 M€	0 M€	20 M€
	Green	Tongeren III - unit 3		23.000 m ²	14.000 m ²	8 M€	0 M€	8 M€
Delivere	d in 2024			164.000 m ²	101.000 m ²	111 M€	0 M€	111 M€
	Grey	Aalst (Movianto)	Q1 2025	14.000 m ²	9.000 m ²	4 M€	4 M€	8 M€
	Green	Amsterdam	Q1 2025	11.000 m ²	7.000 m ²	9 M€	4 M€	13 M€
	Grey	Tiel North (Intergamma)	Q3 2025	183.000 m ²	91.000 m ²	63 M€	20 M€	83 M€
	Grey	Oss - extension	Q4 2025	20.000 m ²	17.000 m ²	4 M€	9 M€	13 M€
In execu	ition			228.000 m ²	124.000 m ²	80 M€	36 M€	116 M€
Pre-let p	rojects in exe	cution		100%				
Average	lease term fo	r projects in execution		14 years				

Completed and ongoing developments

€ 48m

Total development gains on delivered and ongoing projects (booked/expected)

100%

Pre-let pipeline in execution

14 years Average lease term for projects in execution

Development pipeline

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Country Grey/Brown/ Project name Green field	Estimated delivery	Landbank	GLA	Invested 31/12/2024	To invest	Total capex of the project
Delivered in 2024		164.000 m ²	101.000 m ²	111 M€	0 M€	111 M€
In execution		228.000 m ²	124.000 m ²	80 M€	36 M€	116 M€
Green Tongeren III - rest	1 year after pre- letting	66.000 m ²	40.000 m ²	9 M€	27 M€	37 M€
Green Tongeren IIB		95.000 m ²	59.000 m ²	12 M€	32 M€	44 M€
Green Lummen		55.000 m ²	32.000 m ²	9 M€	20 M€	29 M€
Brown Grimbergen		57.000 m ²	30.000 m ²	6 M€	21 M€	28 M€
Green Halle		55.000 m ²	31.000 m ²	12 M€	22 M€	34 M€
Grey Born		89.000 m ²	67.000 m ²	24 M€	42 M€	66 M€
Grey Tiel South		45.000 m ²	25.000 m ²	7 M€	15 M€	22 M€
Permit obtained, not yet pre-let		462.000 m ²	284.000 m ²	80 M€	180 M€	260 M€
Grey Zellik		36.000 m ²	14.000 m ²	10 M€	10 M€	20 M€
Pre-let, permit expected in due course		36.000 m ²	14.000 m ²	10 M€	10 M€	20 M€
Not yet pre-let, permit expected in due course		130.000 m ²	69.000 m ²	18 M€	44 M€	61 M€
Landbank developments in pipeline	856.000 m ²	491.000 m ²	188 M€	269 M€	457 M€	
Future development potential		1.890.000 m ²			۹ —	

Pipeline developments

€ 32m

Potential rent

€ 269m Remaining capex

7% Average Yield on Cost

1.9m sqm Remaining land bank

Pipeline



Pipeline

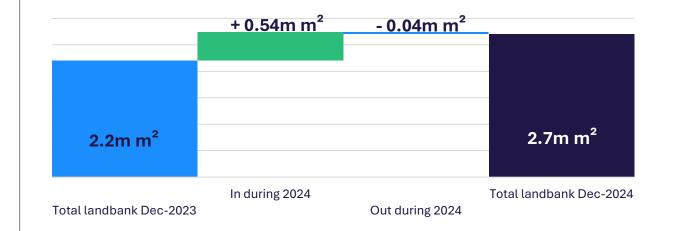






Extensive landbank with a focus on grey and brownfields

Movements in landbank



- 100% situated in logistics & industrial zonings
- Future development potential of over 1m m² GLA
- Extension potential by over 50% vs. current portfolio
- >80% grey- & brownfields



Creating value via our land bank





Portfolio resilience and continuous value creation



Positive valuation uplift of € 72m (+3.2% YoY), driven by both positive revaluation and development gains

Standing portfolio valuation fully reconfirmed, with **+1.1% YoY** value gain (+0.7% in Q4)

EPRA NIY at 5.1%, stable YoY

Portfolio value increases to € 2.8bn, +23% YoY

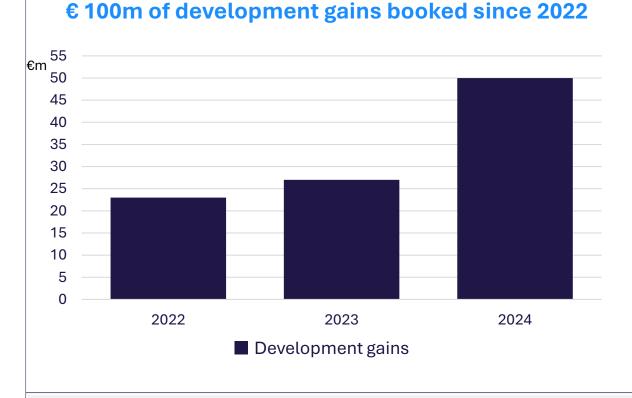


Portfolio value increased by over € 500m in 2024

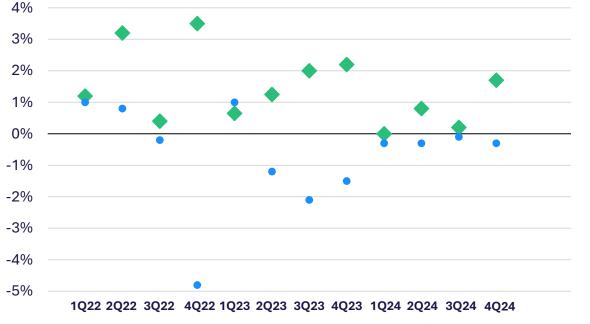
Portfolio roll forward (in €m) €72 € 441 €2,793 € 2,280 31/12/2023 CAPEX Portfolio Revaluation 31/12/2024

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Value creation complemented by value resilience



Standing portfolio resilience reconfirmed



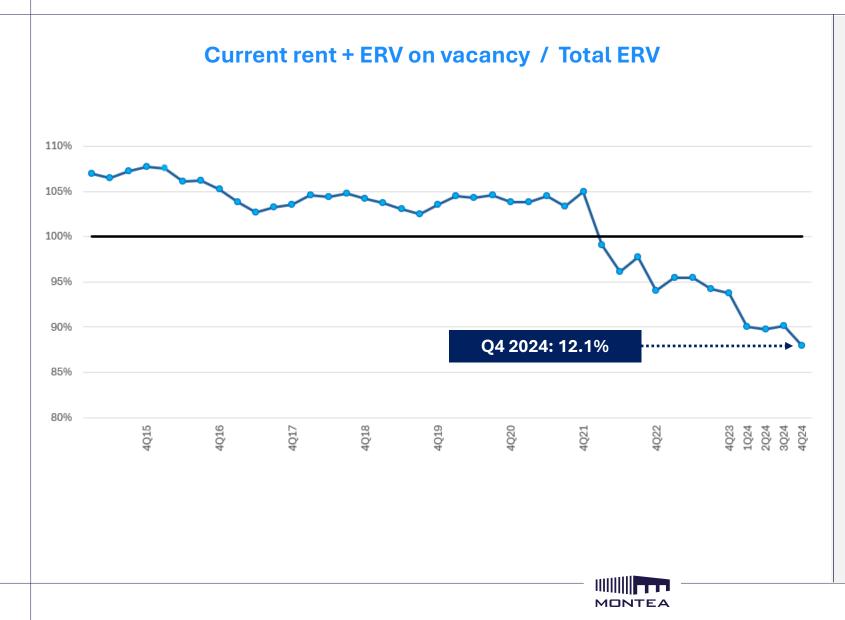
• Yield effect on standing portfolio • ERV effect on standing portfolio

+4.3% ERV growth YTD (+2.6% in Q4)





12% reversionary potential



ERV increases beyond inflation & indexation levels observed (+4.3% ERV growth in 2024)

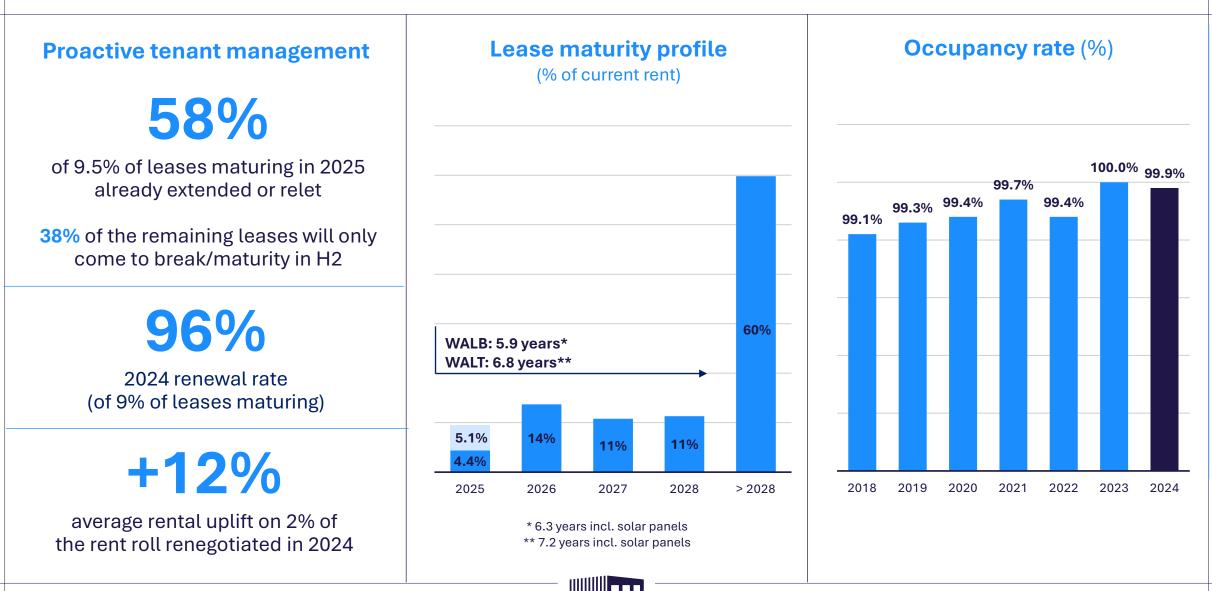
12%

Reversionary potential provides valuation support and upside potential in the coming years (10% in Q3)

5.27%

Net reversionary yield

Well-spread lease maturities and high occupancy



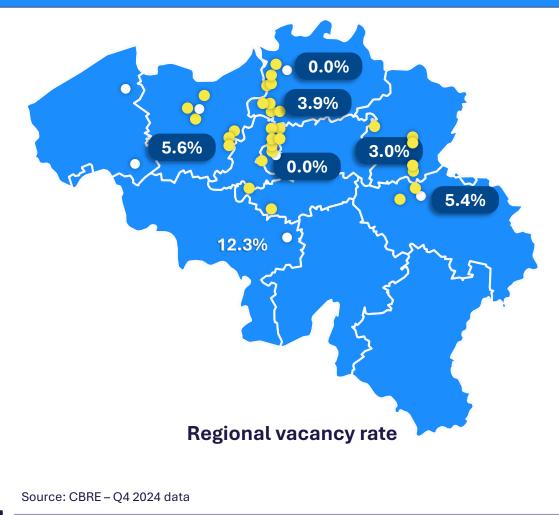
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Our Belgian portfolio (43% of the total)

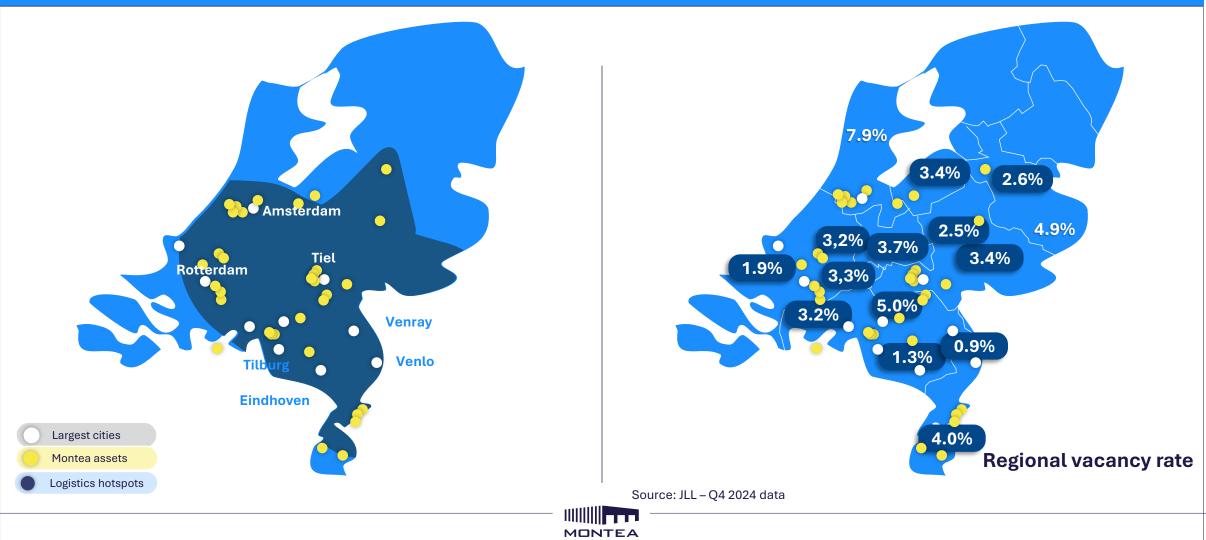
is concentrated along core logistics network of Antwerp, Brussels, Ghent & Liège, where vacancy remains very limited





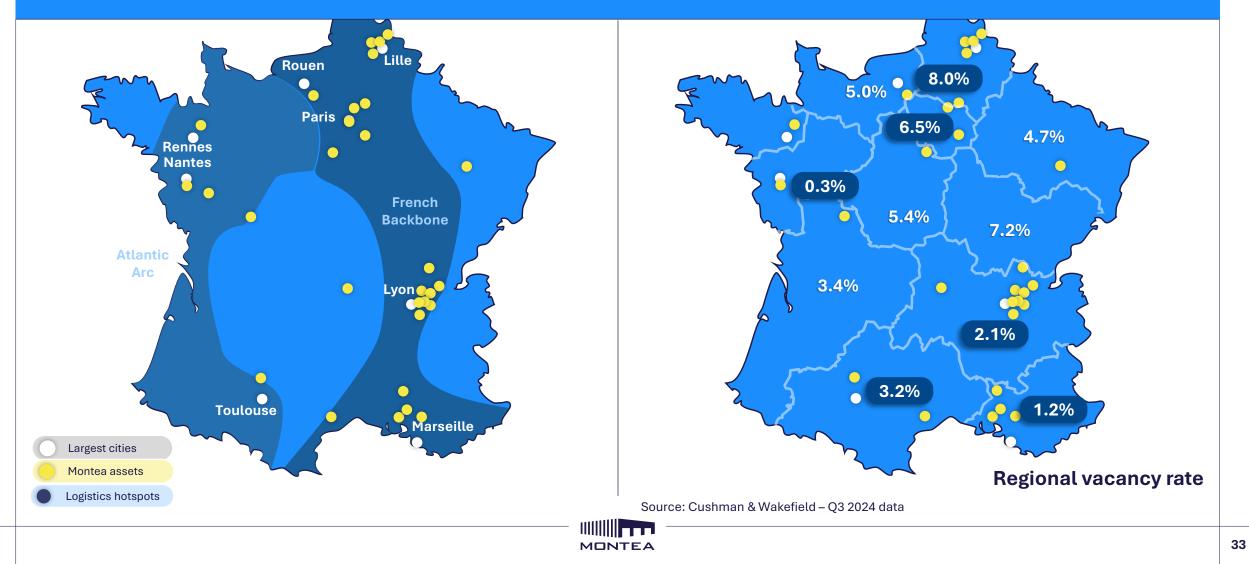
Our Dutch portfolio (40% of the total)

Focuses on highly sought-after locations around Amsterdam, Rotterdam, Tiel, North Brabant and Limburg, with highly constrained supply of warehouse space



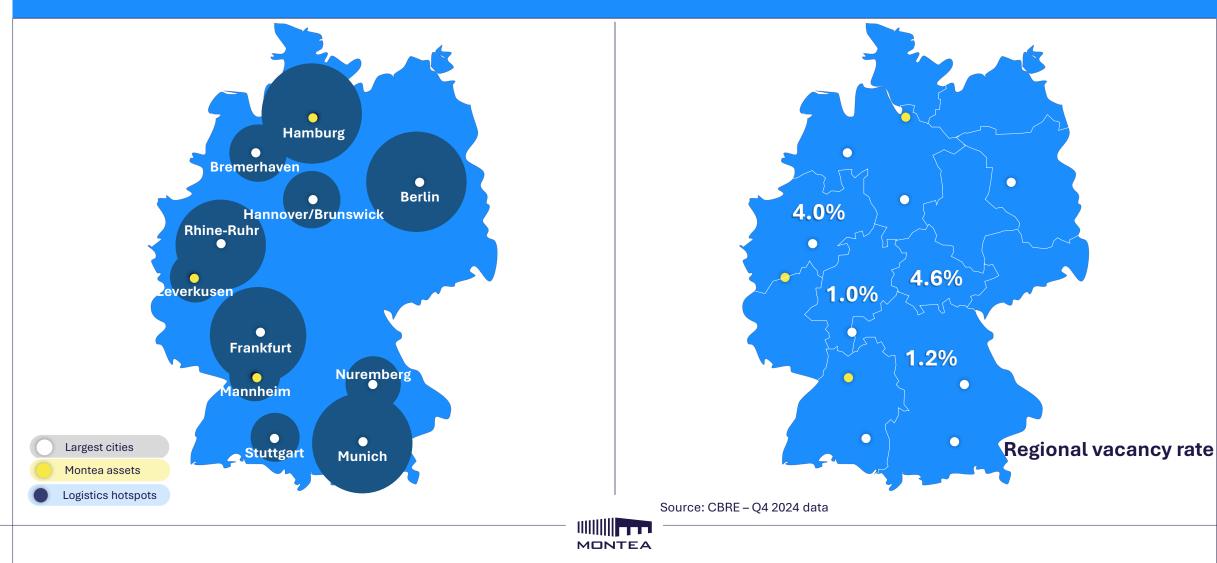
Our French portfolio (15% of the total)

Focuses on two main logistics corridors of the country – the French Backbone and the Atlantic Arc



While our growing German portfolio (3% of the total)

Has presence in strategic locations such as Port of Hamburg and Rhine-Ruhr logistics hub



Speculative supply remains limited in Montea's markets

Belgium 1,200,000 16% 14% 1,000,000 13% 12% 800,000 10% 600,000 8% 6% 400.000 4% 200,000 2% 0 0% 2017 2018 2019 2020 2021 2022 2023 2024 Take-up (in m²) Speculative development vs total take-up

And continues to represent only a proportion of total take-up

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Since 2017, speculative developments have represented a small proportion of total take-up, and currently range between 5 and 13% in Belgium, France and Germany

In the Netherlands, speculative developments represented c. 37% of total take-up in 2024 and were predominantly located in B/C grade areas

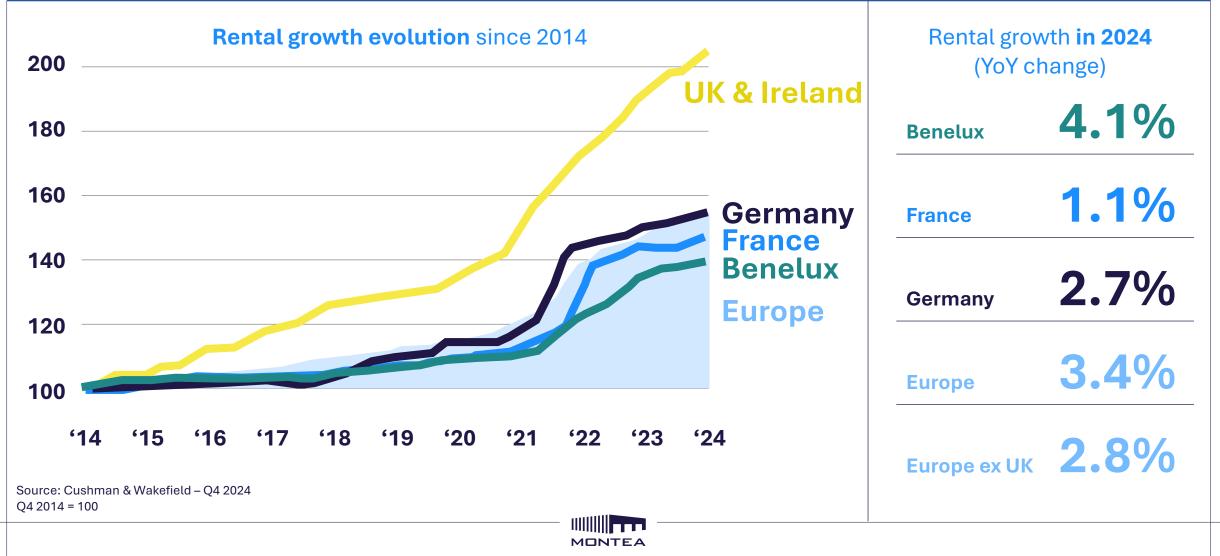




Source: JLL for logistics, data for Germany is based on Big5 cities, France – French Backbone, Belgium – all markets, Netherlands – historical not available

Rental growth in Benelux & France has been trailing the EU average

Continuing at a gradual pace, with indexation-linked growth expected going forward





2025 earnings and dividend guidance

+8% YoY recurring EPS and DPS growth

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2025 guidance

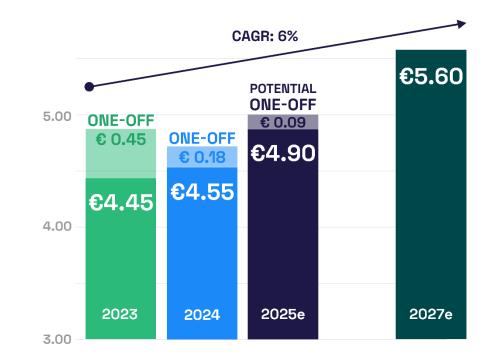
€ 4.90 EPRA EPS (**+8% YoY**) excl. potential € 0.09 oneoff from FBI recognition for FY 2024

€ 3.90 dividend (+8% YoY) excl. potential € 0.07 one-off from FBI

2027 guidance reiterated

€ 5.60 EPRA EPS (+6% p.a. CAGR)

* CAGR is calculated by using EPRA EPS as of 31 December 2023 as a base. Excludes one-offs linked to the FBI regime in The Netherlands. **Track27 - EPRA EPS growth**



*One-offs related to the FBI regime in The Netherlands

Disciplined financial allocation and operational excellence at the core

Leverage **to remain under control**, consistent with Montea's track record

c. 8X adj. net debt/EBITDA

max **2.5%** average cost of debt

towards 90% operating margin by end 2027

98%+ consistently high occupancy

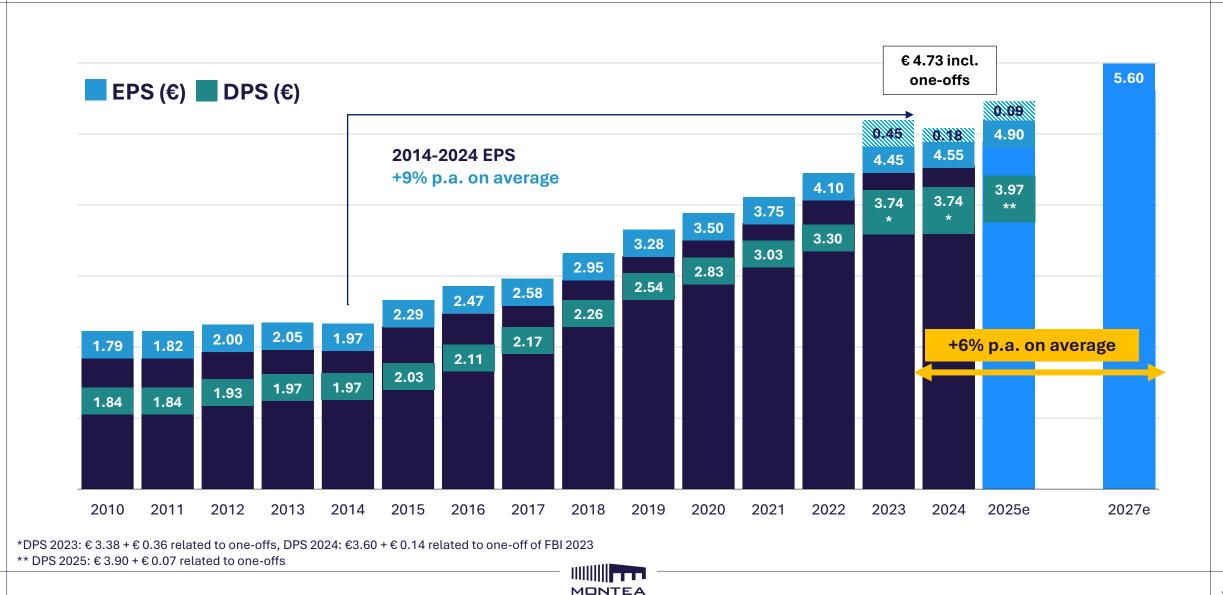
€ 300m of investment volume to be achieved in 2025 through



Investment capacity of over € 600m available to grow under Track27

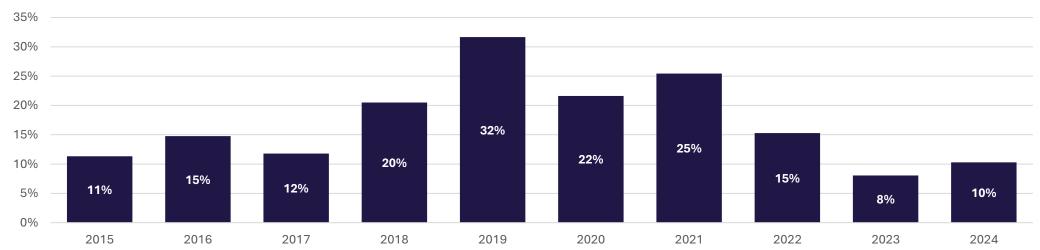


Earnings guidance 2025-2027



Strong return track record, with +19% 10-year TAR*

And +8% EPRA EPS growth target for 2025



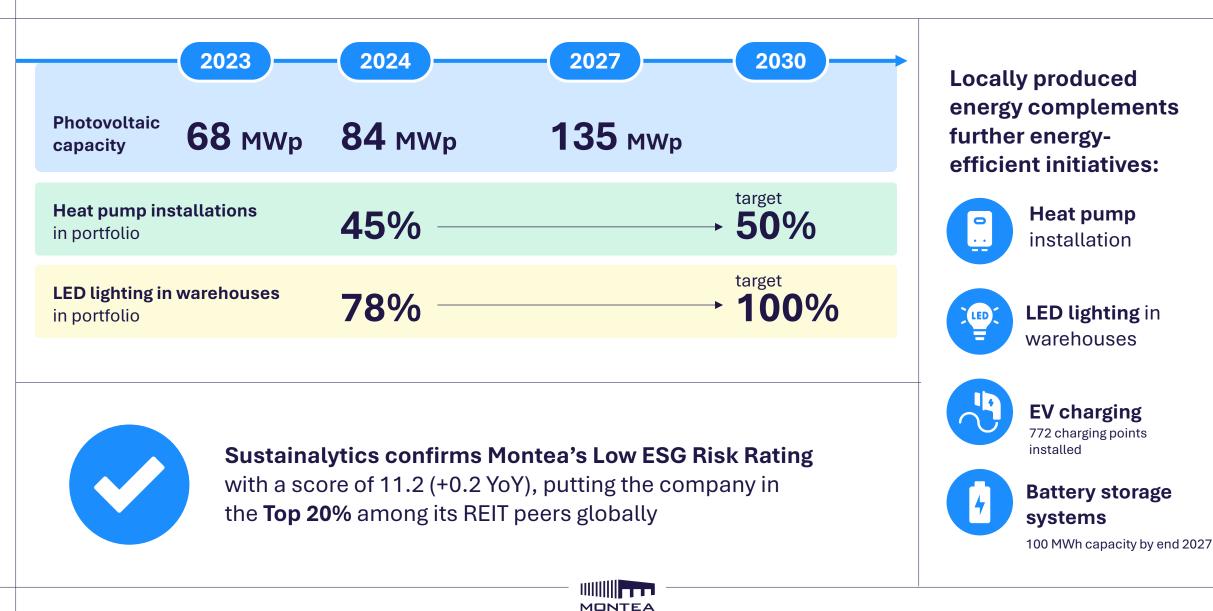
10-year Total Accounting Return (YoY % change)

YoY % change	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	10Y CAGR
EPRA EPS	16%	8%	4%	14%	11%	7%	7%	9%	9%	2%	9%
DPS	3%	4%	3%	4%	12%	11%	7%	9%	2%	7%	7%
EPRA NTA	6%	10%	7%	17%	29%	19%	23%	10%	4%	4%	13%

* TAR = Total Accounting Return = annual EPRA NTA growth + gross dividend yield. 10-year TAR CAGR stands at +19%.



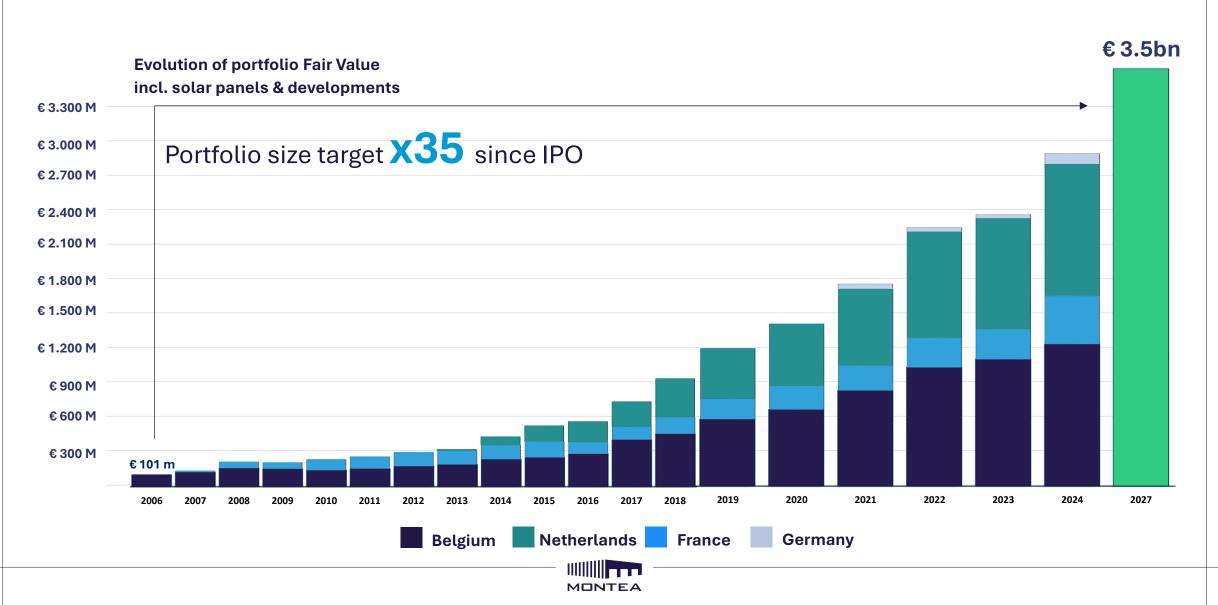
An all-rounded approach to energy independence and efficiency



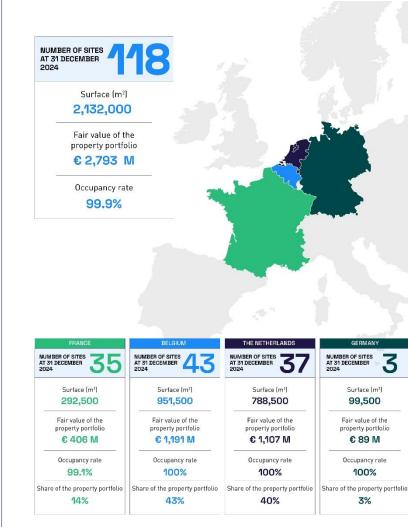




Portfolio growth



Property portfolio



		Total 31/12/2024	Belgium	France	The Netherlands	Germany	Total 31/12/2023
Property portfolio – Buildings ¹							
Number of sites		118	43	35	37	3	95
Total area – property portfolio	m²	2,132,243	951,695	292,508	788,546	99,495	1,959,242
Annual contractual rents	K€	128,564	53,977	21,252	47,755	5,580	109,650
Gross yields	%	5.35	5.25	5.46	5.31	6.26	5.26
Current yield on 100% occupancy	%	5.38	5.25	5.65	5.31	6.26	5.26
Un-let property area	m ²	2,496	0	2,496	0	0	0
Rental value of un-let property parts ²	K€	258	0	258	0	0	0
Occupancy rate	%	99.9	100	99.1	100	100	100
Investment value	K€	2,555,642	1,052,966	414,669	992,607	95,400	2,222,678
Fair value	K€	2,405,178	1,027,760	389,458	898,776	89,184	2,085,188
Property portfolio – Solar panels ³							
Fair value	K€	70,950	43,550	3,114	24,287	0	81,376
Property portfolio - Developments							
Fair value		316,666	119,859	13,571	183,235	0	113,707
Property portfolio - Total							
Fair value	K€	2,792,794	1,191,169	406,143	1,106,298	89,184	2,280,271

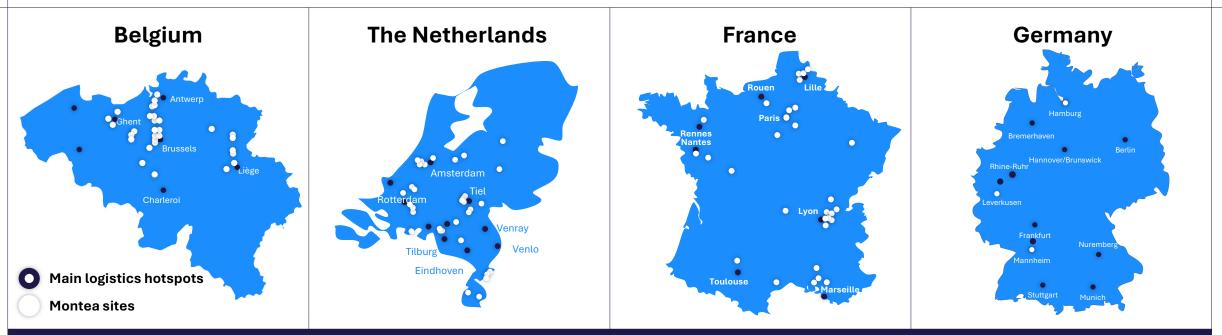
1. Including buildings held for sale.

2. Area of leased land is included at 20% of the total area; indeed, the rental value of a land is about 20% of the rental value of a logistics property, excluding the estimated rental value of projects under construction and/or renovation.

3. The fair value of the investment in solar panels is included in item "D" of fixed assets in the balance sheet.



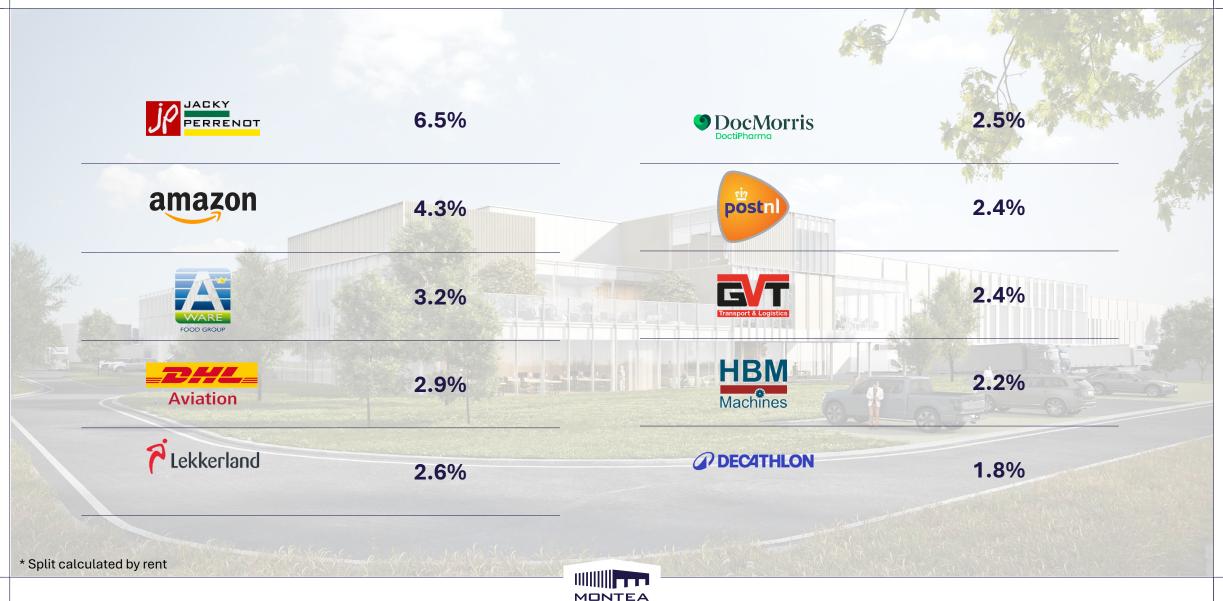
Locations



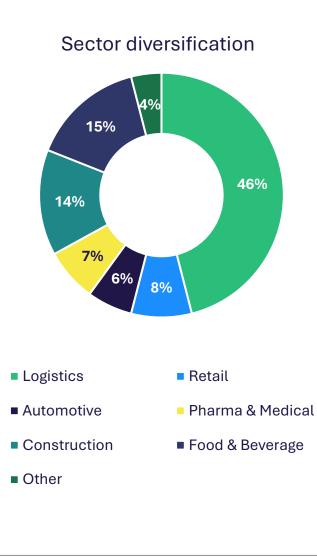
Country	# sites	SQM ('000)	Fair Value	Annual Rent	EPRA NIY	Occupancy	% of total portfolio
e Be	43	952 m ²	€1,191m	€ 54.0m	5.2%	100%	42.7%
	37	789 m ²	€1,107m	€47.7m	5.2%	100%	39.6%
FR	35	292 m ²	€ 406m	€21.3m	4.8%	99.1%	14.5%
e de	3	99 m ²	€ 89m	€ 5.6m	5.6%	100%	3.2%
TOTAL	118	2,132 m ²	€2,793m	€ 128.6m	5.1%	99.9%	100.0%

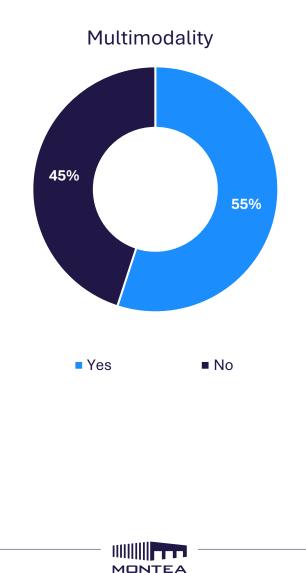
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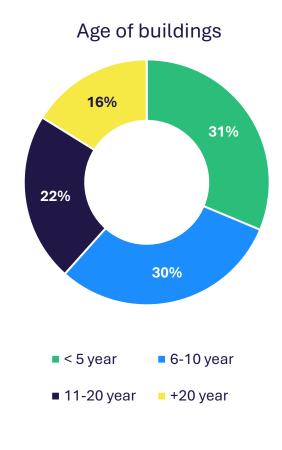
Top 10 tenants in Montea's portfolio



High quality portfolio







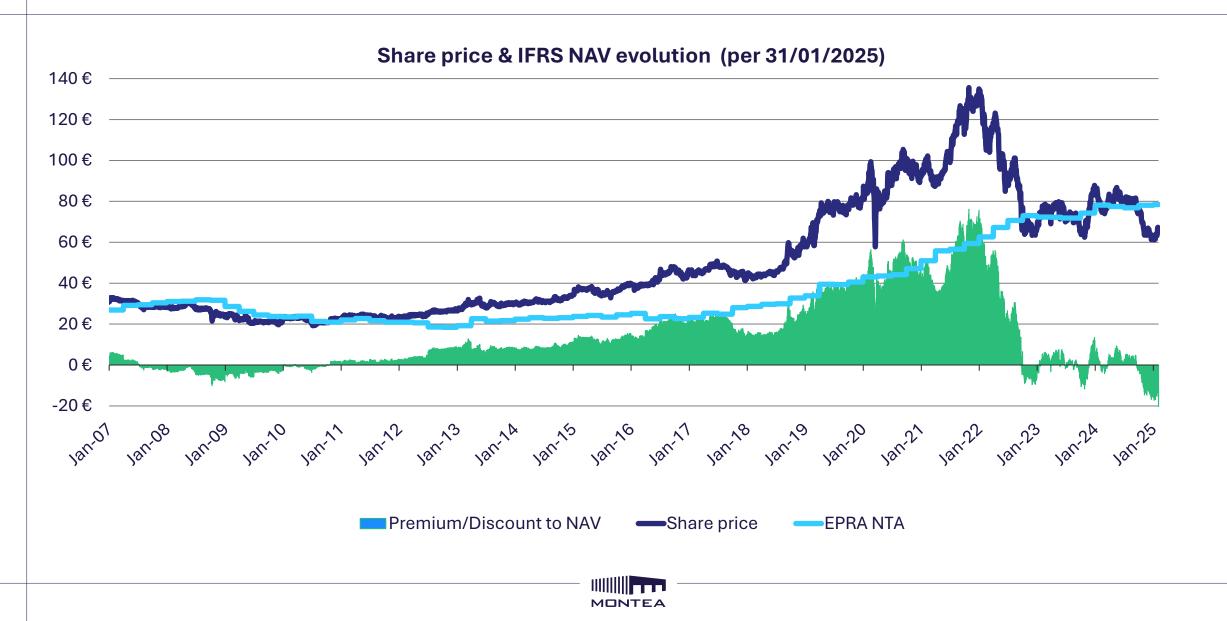
FBI status

Out of prudence, Montea does not assume it will be granted the FBI status in 2024

FBI overvie	2W			2021-2022	2023	2024	2025	
FBI status acc	ounted for in financial accounts of Montea			~	~	×	N/A	
Withholdingta	x rate in financial accounts			5%	5%	5%	N/A	
Corporate Inco	ome tax rate			25.0%	25.8%	25.8%	25.8%	
Withholding ta	ıx		M€	2.0€	0.4€	0.4€	-	
Delta to Corpo	prate Income tax		M€	6.9€	3.7€	1.9€	-	
Total Tax charges NL* in EPRA result (accounted/provisioned)				M€	9.0€	4.1€	2.3€	-
			GRANTED	M€	6.9€	3.7€	1.9€	-
EPRA result	Potential EPRA result impact if FBI stat	tusis	NOT GRANTED	M€	N/A	-	-	-
* Paid in order	to avoid late payment interest (8%)		· · · · · ·				1	-
Potential non-recurrent impact in 2025 EPRA results if Montea granted the FBI status totalling € 0.09/share			ax saving (FY 202 ed in 2023 EPRA e re)		One-off tax saving (FY 2023) recognized in 3Q24 EPRA earnings (€ 0.18/share)			
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About Montea



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